



Season's Greetings

www.mainone.net

Dear All,

2020 has been a year that changed the world in ways we could not have imagined. With the COVID-19 pandemic creating a new "normal", the resultant effect of lockdowns, social distancing, remote working pushed us to adapt and embrace pandemic-driven changes in order to stay safe and remain productive. Following the declaration of the global high risk pandemic situation by the WHO in March, we implemented operational procedures to ensure business continuity and also lent support to critical Government agencies in Cote d'Ivoire, Ghana and Nigeria with internet capacity to help in the fight against the pandemic.

Such collaboration had been key for us since the beginning of the year when in February, at our annual flagship event, Nerds Unite, MainOne announced its partnership with Microsoft and HPE operated by Selectium, to deliver Microsoft Azure Stack in Nigeria from its Data Center subsidiary, MDXi. The service is geared towards enabling businesses migrate critical applications from legacy to modernized technology without having to go offshore. In addition, in November we went further to launch Microsoft Azure Peering Services, as the first partner in West Africa to provide enterprises using Microsoft Cloud services with more reliable, public, Internet-based connections.

In May, after the initial lockdowns, we recorded a new milestone as MDXi officially broke ground in Appolonia City, Accra, Ghana for the construction of a 104-rack, Data Center facility. By November, the Appolonia Data Center was awarded a Tier III Certification on the Design Documents (TCCD) from the Uptime Institute and on completion in the first quarter of 2021, will be poised to provide digital infrastructural support for businesses in Ghana.

In addition, faced with growing data center demand during the pandemic, we commenced expansion of the Lekki Data Center in Lagos this year. The initial phase of the 528-rack expansion is billed for completion in the second quarter of 2021.

In May, the company won the bid to provide bulk connectivity services to Internet Service Providers in Burkina Faso through a World Bank partnership with the country. With this new contract, MainOne is delivering additional internet capacity to Ouagadougou and Bobo Dioulasso to increase broadband penetration and foster the growth of the country's digital economy.

In Cote d'Ivoire, our fully operational Data Center is accelerating the proliferation of broadband access in the country by building an interconnected ecosystem of internet exchanges, content providers and telecom operators while delivering wholesale capacity and Data Center services to Institutions, Mobile Network Operators and major enterprises in the country.

One of the major highlights of the year was the celebration of MainOne's 10th anniversary on the first of July. These first ten years have witnessed MainOne's evolution from a telecommunications company that built West Africa's first, privately owned, submarine cable to becoming the leading provider of broadband infrastructure solutions to Telecom Operators, Governments and Enterprises across West Africa.

Today, MainOne is a business with a diversified portfolio of services and geographic coverage that is expanding broadband penetration across West Africa. As this pandemic has shown us, the journey to digitize West Africa is only just beginning and we remain committed to bridging the gap with the rest of the world. We could not have accomplished this without the tremendous support we have received and we remain grateful to the customers and stakeholders who have stood by us over the years.

To celebrate our 10th anniversary, we launched an anniversary website and coffee book detailing our story which can be accessed in this link [HERE](#).

We wish you a happy and safe holiday season and a prosperous 2021.

For: MainOne

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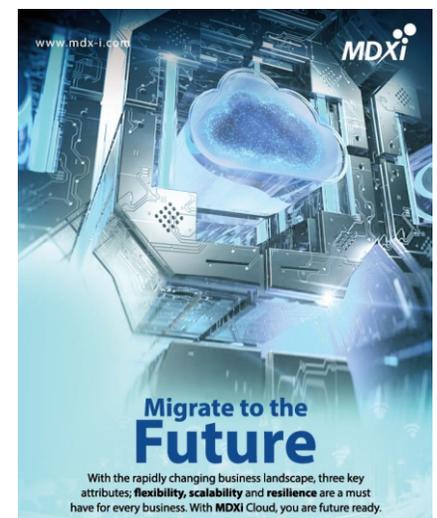
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Contact Us

MainOne - FABAC Centre, 3b Ligali Ayorinde Street, Victoria Island, Lagos, Nigeria

Telephone: 0700-MAINONE

Email: info@mainone.net

Website: www.mainone.net